Exhibit 3

```
Page 1
 1
      ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
               UNITED STATES DISTRICT COURT
 3
              CENTRAL DISTRICT OF CALIFORNIA
                           WESTERN DIVISION
      SONY CORPORATION, A Japanese )
     corporation,
 7
 8
                    Plaintiff,
           VS.
10
                                       SACV-08-01135
11
     VIZIO, INC.,
                                             RGK (FMOx)
12
                                        PAGES 1 - 49
13
                   Defendant.
14
15
16
17
                TELEPHONIC MEET AND CONFER
18
                  LOS ANGELES, CALIFORNIA
19
                   FRIDAY, JULY 17, 2009
20
21
22
     REPORTED BY:
     LESLIE L. WHITE
23
     CSR NO. 4148
     JOB NO.: 23822
24
25
```

```
Page 2
 1
        ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
 2
                          JULY 17, 2009
 5
                           12:05 p.m.
 8
                  Telephonic Meet and Confer held at
 9
           555 South Flower Street, Fiftieth Floor,
10
           Los Angeles, California, before Leslie L.
11
           White, CSR No. 4148.
12
13
14
15
16
17
18
19
20
21
22
23
24
25
```

```
Page 3
 1
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
 2
             APPEARANCES:
                QUINN EMANUEL URQUHART OLIVER &
 5
                HEDGES, LLP
                ATTORNEYS FOR PLAINTIFF
 7
                   865 South Figueroa Street
 8
                   10th Floor
                   Los Angeles, California 90017
10
                BY: RORY S. MILLER, ESQ.
11
12
13
                QUINN EMANUEL URQUHART OLIVER &
14
                HEDGES, LLP
15
                ATTORNEYS FOR PLAINTIFF
16
                   51 Madison Avenue
17
                   22nd Floor
18
                   New York, New York 10010
19
                BY: THOMAS PEASE, ESQ.
20
                (Present telephonically)
21
22
23
24
25
```

```
Page 4
 1
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
 2
             APPPEARANCES:
                QUINN EMANUEL URQUHART OLIVER &
                HEDGES, LLP
 5
                ATTORNEYS FOR PLAINTIFF
                   50 California Street
                   22nd Floor
                   San Francisco, California 94111
                BY: TODD KENNEDY, ESQ. -and-
10
                     PETER KLIVENS, ESQ.
11
                (Present telephonically)
12
13
                JONES DAY
14
                ATTORNEYS FOR DEFENDANT
15
                   555 South Flower Street
16
                   Fiftieth Floor
17
                   Los Angeles, California 90071
18
               BY: STEVEN J. CORR, ESQ.
19
20
                JONES DAY
21
               ATTORNEYS FOR DEFENDANT
22
                   901 Lakeside Avenue
23
                   Cleveland, Ohio 44114
24
               BY: RYAN McCRUM, ESQ.
25
                (Present telephonically)
```

```
Page 5
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
 1
 2
                          INDEX
 3
                TELEPHONIC MEET AND CONFER
 6
 7
 8
                       EXHIBITS
10
                       (NONE OFFERED)
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
```

```
Page 6
 1
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
 2
      LOS ANGELES, CALIFORNIA; FRIDAY, JULY 17, 2009
                        12:05 p.m.
                           -000-
 5
          MR. McCRUM: Let's go on the record.
                It's Ryan McCrum from Jones Day
 7
     Cleveland on behalf of Vizio.
          MR. CORR: And Steve Corr from Jones Day
 9
     Los Angeles on behalf Vizio.
10
          MR. MILLER: Here in L.A. it's
11
     Rory Miller from the Los Angeles office of
12
     Quinn Emanuel on behalf of Sony.
13
          MR. PEASE: And here in New York Tom
14
     Pease from Quinn Emanuel, also on behalf of
15
     Sony.
16
          MR. KENNEDY: Todd Kennedy in
17
     San Francisco, Quinn Emanuel, on behalf of
18
     Sony.
19
          MR. KLIVENS: And also Peter Klivens,
20
     San Francisco Quinn Emanuel on behalf Sony.
21
          MR. McCRUM: Was that everyone?
22
          MR. CORR: That's everyone, Ryan.
23
          MR. McCRUM:
                        This is Ryan McCrum.
24
     don't we start at the top here. I don't
25
     anticipate today going very long, but that's
```

```
Page 7
1
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
 2
     usually my hope, and they tend to go longer
     than I would expect.
               But why don't we go ahead.
 5
     The first item in the letters that we
     exchanged is interrogatory No. 1. I don't
7
     think we need to spend a lot of time on this.
                I got your letter, Todd, from last
 9
            Vizio is of the position that the
10
     parties are at an impasse on this. Obviously
11
     you folks disagree.
12
                I don't know what else to say on
13
            Vizio obviously feels like we have been
14
     around in circles on this a number of times,
15
     and that the parties are at an impasse, and
16
     there is not much also to say on this.
1.7
          MR. PEASE: Ryan, this is Tom. I don't
18
     understand how you can say we're at an impasse
19
     when we have done everything you have asked us
20
     to do. You know, we have now supplemented
21
     that interrogatory response twice, and agreed
22
     to supplement it again on, I believe
23
     July 31st.
24
               Our first supplement you complained
25
     that additional information should be set
```

```
Page 8
 1
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
 2
     forth, based on the User Manuals. We went
 3
     back and supplemented information to include
 4
     information that was in the User Manuals.
 5
                We also, at your request, went back
 6
     and actually pared down the information
     because you said it was unreadable, and, you
 8
     know, used "See Also" type sites to additional
 9
     User Manuals, rather than quoting them and
10
     cutting and pasting them into the document.
11
     We did that.
12
                We also went back, at your request,
13
     and included information that has been set
14
     forth in Claim Charts that have been shown to
15
     Vizio before the lawsuit was filed.
16
                And now you have produced -- Vizio,
17
     that is -- has produced Service Manuals, and
18
     we have agreed to supplement on July 31st to
19
     include the information set forth in the
20
     Service Manuals.
21
                We have also told you that once we
22
     get from Vizio and the third parties the
23
     additional information that is clearly
24
     responsive to our requests -- and that
25
     includes firm ware, chip specifications and
```

```
Page 9
1
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
2
     the like -- we will again supplement to take
 3
     into account that additional information.
 4
                So when you say we're at an impasse,
 5
     it's hard for us to know what you mean because
 6
     we have gone back and done everything that you
     have requested, on the time tables that you
 8
     agreed on.
 9
                And so, you know, you're going to be
10
     getting additional information in the charts
11
     relating to the Service Manuals on July 31st,
12
     and, you know, depending on when we get the
13
     additional information we have requested, we
14
     will go back and supplement to include that
15
     information.
16
                You know, I am not going to go into
17
     the deficiencies of Vizio's production at this
18
     point, but we have noticed that after we
     negotiated a Protective Order to include
19
20
     specific source code protections, you know,
21
     we're now months into this case, months since
22
     we served our discovery requests, and we
23
     haven't seen any source code of any kind from
24
     Vizio.
25
                Now, we looked at your documents,
```

Page 10 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 1 2 and we have seen documents that show that 3 Vizio engineers do, in fact, have access to source code and firm ware and the like, and 4 5 you haven't produced it. We also haven't seen a single chip 7 specification. You know, is it Vizio's 8 position that it does not have any Media Tech documentation at all, or is it simply Vizio's position that we should go get it directly 10 11 from Media Tech, and that you're not going to 12 produce it? 13 MR. McCRUM: This is Ryan McCrum. 14 Well, Tom, you prefaced this by, "I am not going to get into alleged deficiencies 15 in Vizio's production," and then you rambled 16 17 on about all of these alleged deficiencies. So I think we all know what we're here to talk 18 19 about today. This is a meet-and-confer on the 20 21 deficiencies in Sony's discovery responses. So I don't want to get into your allegations. 22 23 You have asked for a meet-and-confer on those 24 issues, and I'm happy to talk to you about 25 those after we have considered your letter,

```
Page 11
1
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
2
     and after we responded with our own letter, if
     a meet-and-confer is still necessary during
3
     that meet-and-confer.
               But what I will say, Tom -- and we
     have told you this numerous times -- we have
7
     given you all the documents that we have in
     our possession that are relevant and
     responsive. We do not have source code.
10
     are double and triple checking that to be sure
     because this is obviously a sensitive issue
11
12
     with you, but we have asked, we have looked as
13
     hard as we can for it, we will continue to,
14
     but it shouldn't be a surprise to you, Tom,
15
     given Vizio's position and its business, that
16
     it doesn't have the source code.
17
               We have told you numerous times you
18
     need to go to Media Tech to get that. We have
19
     noticed that Sony has subpoenaed everyone
20
     under the sun except Media Tech, even though
21
     Media Tech supplies over 90 percent of the
22
     chips used in Vizio's products.
23
                So you're barking up the wrong tree.
24
     You need to go to Media Tech.
25
               We have asked you numerous times:
```

```
Page 12
 1
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
     Do you plan to Subpoena Media Tech?
                                           I ask you
 3
     again, do you plan to Subpoena Media Tech?
          MR. PEASE: The answer is procedurally, I
 5
     don't know if a Subpoena is going to be the
     format that Sony uses to get documents from
     medical. Media Tech is a Taiwanese company
     with a California office, and one concern that
     Sony has is not to be asking Media Tech for
10
     documents that Vizio engineers have access to
11
     in the ordinary course of business.
12
               So I have noticed that your last
13
     sentence was very carefully worded to say,
14
     "It's not in Vizio's possession." But the
15
     case law doesn't limit your discovery
16
     obligations to documents that are
17
     quote-unquote "in Vizio's possession." It's
18
     documents in Vizio's possession, custody and
19
     control, and it's going to include documents
20
     that are made available to Vizio. It's also
21
     going to include -- you know, if Media Tech
22
     has made available documents to Vizio's
23
     counsel, you know, as part of your
24
     representation of this case, you know, those
25
     are subject to our document requests too, and
```

```
Page 13
1
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
2
     we expect you to produce it.
3
                       They haven't made them
          MR. McCRUM:
     available to us. We don't have them. Media
5
     Tech has them.
               And your concern about: You know,
7
     we haven't decided where we're going to get
     these from, we're going to try to get these
9
     through Vizio, that hasn't stopped you from
10
     subpoenaing all these other companies.
11
                If your approach was that you want
12
     to get to these documents through Vizio, why
13
     did you go Subpoena everyone else? They are
14
     in the same position.
15
               So you have got to go to Media Tech.
16
     We are running out of time. You guys have
17
     imposed this aggressive schedule. We have a
18
     trial set for January. We are several months
19
     into discovery, we are more than eight months
2.0
     after you filed your Complaint, and there is
21
     no effort whatsoever from Sony to get these
22
     documents from the people -- the company that
23
     has them. It's Media Tech. I told you a
24
     million times. You need to go there.
25
               So I suggest you do what you have
```

Page 14 1 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** done with all these other companies and 3 subpoena the U.S. presence Media Tech and get 4 the information that you're trying to get from We don't have it. As you know they have us. 6 got an office in California. They got an office in Austin, Texas. They have got an office in Boston. Go do what you did with these other 10 companies and subpoena those U.S. entities. 11 But, you know, I just can't -- I don't know 12 why you're not going to the company that 13 supplies over 90 percent of our chips, and yet 14 you spend all this time and energy on these 15 other third parties. 16 MR. PEASE: First of all, I disagree with 17 your characterization. I am going to ask you 18 about the same question about AmTran, namely, 19 you know, is it Vizio's position that it is 20 not going to produce AmTran documents that are 21 in Vizio's possession or to which Vizio 22 engineers have access in the ordinary course 23 of business? 24 MR. McCRUM: Look, Tom, we have talked 25 about this enough already. These are issues

```
Page 15
1
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
2
     raised in your letters relating to your meet
     and confer, and this is not the right time to
 3
     talk about it.
          MR. PEASE: The reason I bring it up is
 6
     you said we're at an impasse with respect to
7
     the information -- I read your letter again --
     with respect to the information set forth in
 9
     Sony's User Manuals.
10
               We want to know:
                                  What is the
     impasse? What additional information from our
1.1
12
     User Manuals do you think we haven't disclosed
13
     at this point?
14
                        This is Ryan McCrum.
          MR. McCRUM:
                The issue has always been, Tom, that
15
16
     these Claim Charts just basically throw
17
     everything but the kitchen sink at Vizio
     without any effort to specifically identify
18
19
     how each limitation is satisfied by the
20
     various portions of these User Manuals and
21
     other documents.
22
                The problem is you are pointing to,
23
     you know, a dozen different things for each
24
     claim limitation, all of which are different,
25
     and there is no indication from your Claim
```

Page 16 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 1 2 Charts which of those dozen things you're 3 relying on as satisfying claim limitations, and for many of the claim limitations, it's the same dozen things over and over again. So we don't know from one limitation 7 to another what Sony is claiming is satisfying 8 these claim limitations. That has been our problem from day one. 10 Yes, we appreciate the fact that you 11 have gone back and tried to supplement, and 12 you have said you're going to supplement --13 the first supplementation, by the way, just so 14 the record is clear, was wholly 15 nonsubstantive. All you did was revise a couple of Bates numbers. There was no 16 17 substantive change at all, so that one doesn't 18 even count. 19 But the point is you have not 20 specifically addressed that concern, which has been the concerns since day one. That's why 21 22 Vizio feels we are at an impasse. We have 23 asked for that numerous times, and it has not been sufficiently addressed by Sony, and there 24 25 is no reason to believe that there will be,

Page 17 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 1 2 and we deep dragging this out further and 3 Now, you know, we're four months after we served these things, and we still 5 don't feel like we have had an adequate 6 response. So at the end of the day we feel we 8 are at an impasse. We are considering our options right here. Quite candidly, I don't 10 know if it's going to be a Motion to Compel. 11 The other thing, which should be no secret to 12 you, is a Rule 11 motion, and you will see --13 I want to raise this today -- we are serving a 14 30(b)(6) notice on Sony, and the first topic 15 of that is going to be the Rule 11 basis for 16 making these infringement allegations. 17 And while we are willing to work 18 with Sony on dates for depositions, I want it 19 to be clear to Sony that that is one that we 20 want as early as possible. 21 The others, you know, we can work 22 around people's schedules, but that is one 23 that we're going to be pushing to get as early So that's where we stand on this 24 You know, I don't have anything further 25 one.

```
Page 18
1
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
2
     to say on it.
3
          MR. PEASE: Obviously we disagree.
               Go ahead, I am done.
 ς
          MR. KENNEDY: Ryan, this is Todd Kennedy.
     I think part of the issue is that the only
7
     information that Sony has had to include in
     these Claim Charts so far has been the User
     Manuals, and inherently User Manuals are a
10
     broad overview of the product. So it's a
11
     little disingenuous for Vizio to complain that
12
     the User Manual information in these Claim
13
     Charts is not specific enough.
14
                If Vizio wants more specific
15
     information, then it should just wait until
16
     the end of the month when Sony includes
17
     information from the Service Manuals, which by
18
     their nature are a little more specific.
19
               And, again, Sony has promised to
20
     supplement these Claim Charts after it has
21
     inspected Vizio's products and after it has
22
     received some source code and information
23
     about the processors and Vizio televisions.
24
                So if the complaint is that the
     Claim Charts are not specific enough and don't
25
```

Page 19 1 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** identify the features specifically enough, 3 then Vizio should just wait until Sony has had an opportunity to supplement. MR. McCRUM: This is Ryan McCrum. 6 And, again, like I said, there is two issues here. There is the issue of, you know, our motion -- our potential Motion to Compel more sufficient answers, and the second issue, 10 which we have been trying to get to the bottom 11 of since we first raised this, was whether or 12 not there was a sufficient basis to make these 13 allegations even to begin with. And we, based 14 on what we have seen, do not feel like, for at 15 least some of the patents, that there was a 16 sufficient basis to assert them against Vizio 17 at the time that this Complaint was filed. 18 So, you know, that's the other issue 19 that has been out there lurking from the very 20 beginning and that Vizio will continue to 21 investigate as we move forward. 22 MR. KENNEDY: This is Todd again. 23 I also wanted to respond to your 24 comment that the June 8 supplementation, which 25 is Sony's first supplementation of this

Page 20 1 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** interrogatory response was nonsubstantive. 3 was actually a quite substantive response. 4 Sony looked at every single User Manual, again at Vizio's request. And based on that review 5 of User Manuals Sony dropped entire Vizio 6 products from its claim of infringement of the 8 468 and 055 patent. So that was such a substantive response that Vizio doesn't have 9 to worry about Sony bringing claims of 10 11 infringement against, you know, some of its 12 televisions, based on that -- based on that 13 interrogatory response. 14 I think the record of the MR. McCRUM: actual supplementation speaks for itself on 15 16 that point, so we don't need to get into that 17 any further. 18 The other issue we talked about already was with Media Tech. We asked you if 19 you folks are planning to subpoena Media Tech. 20 21 I am not sure I got a clear answer on that. 22 Is that in Sony's plans or not? 23 It's my understanding Sony MR. PEASE: 24 does intend to seek discovery from Media Tech.

You don't know if that's

25

MR. McCRUM:

```
Page 21
1
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
2
     through subpoena or some other informal means?
 3
          MR. PEASE: Or a different procedure
     means.
 5
          MR. McCRUM: What other procedural means
     are available, Tom?
7
          MR. PEASE: Well, there's letters of
8
     rogatory, and other procedural avenues
     available to us.
10
               My understanding is Sony is
11
     considering those avenues.
12
          MR. McCRUM: Let's move on to the next
13
     issue in the various letters, which is the
14
     issue about expert discovery and expert
15
     reports.
16
                And I know, Todd, that you indicate
17
     in your letter that you don't think it's
18
     appropriate or proper for us to be discussing
19
     that today because it wasn't sufficiently
20
     raised in my letter, but I'd like to make a
21
     proposal anyway.
22
                I am not asking you for a response
23
     today, but you have offered to consider this
24
     issue and talk about it more next week, and
25
     that would be fine by us, but just to get the
```

Page 22 1 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 2 discussion rolling, our position on this --3 our proposal, anyway, is that we exchange opening expert reports on November 2nd, and 5 that we exchange rebuttal reports on 6 November 30th, and then we would do expert depositions in the month of December, and 8 quite honestly, I don't know that there is --I don't know of any other way to do this, 10 given the schedule because we obviously can't 11 do it any later than that because we have got 12 a trial in January. But we are willing to 13 consider doing these earlier, if that's -- you 14 know, if Sony would prefer. Go ahead. 15 MR. PEASE: Tom Pease here. 16 Yeah, we'll consider that and get 17 I think we'll take a look at the back to you. 18 court's Order of specifics of what the court 19 said, and consider that, along with the other 20 proposals you had made regarding limiting 21 Claim Charts and the like. 22 This is Ryan again. MR. McCRUM: 23 reason I put it in here was I didn't -- based 24 on past correspondence, it wasn't even clear 25 to me whether or not Sony was going to be

Page 23 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 1 2 willing to engage in formal expert reports and 3 discovery. So that's what I wanted to talk 4 about today. I put it in there to gauge 5 your -- take your temperature on your position on that. And I mean, I wanted -- my plan 7 today was to figure out whether or not that was even something that Sony was willing to do. 10 MR. PEASE: This is Tom again. 11 We will talk to the client about 12 that and take a look at the Order again, and 13 we'll advance those discussions. 14 Okay. Do you guys have a MR. McCRUM: 15 date next week where you are available for 16 this? 17 MR. PEASE: I don't know off the top of 18 my head. Why don't we revisit it, if you want 19 to give me a call early next week, we can work 20 something out. My schedule is in flux right 21 now. 22 Okay. The other thing that MR. McCRUM: 23 we had in here in connection with that was our 24 proposal to limit the number of asserted

25

claims.

Page 24 1 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 2 And as we stated in our letter, our 3 proposal would be to limit the number of 4 asserted claims to three per patent for a 5 total of 30, and Vizio is proposing that Sony 6 be required to do that by September 1. Do you have any reaction to that? ø We'll give it some thought. MR. PEASE: I think you said in your letter it was 10 unreasonable to have a hundred patent claims. 11 I don't know that there is anything inherently 12 unreasonable about a hundred patent claims. 13 do agree with you to the extent we can cut 14 down the number of patent claims it probably 15 makes sense. 16 Three claims per patent does seem 17 somewhat arbitrary. It might make some sense 18 for some patents, not for others. But, you 19 know, as we continue to get discovery, as the 20 parties refine their positions, as we go 21 forward, you know, it should be easier for the 22 parties to determine whether a three claim per 23 patent limit makes sense, or whether it should 24 be more or less than that and come to some 25 agreement on that.

```
Page 25
 1
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
                       Okav. Well, I don't mean to
          MR. McCRUM:
 3
     be too pushy on this issue, but we do need an
 4
     answer on this because this is an issue that
 5
     we have had before Judge Klausner in the past
 6
     where there was relief granted for limiting
     the number of asserted claims.
 8
                In fact, this has been -- I wouldn't
 9
     say -- I don't know how I would characterize
10
     it, but this is an issue that has come up in
1.1
     courts in our practice a number of times, and
12
     the courts have been willing to limit the
13
     number of asserted claims to -- to fewer than
14
     what we're proposing here, and at an earlier
15
     stage of the litigation than what we're
16
     proposing here.
17
                So I think because, you know, we're
18
     moving ahead so quickly, and we have some very
19
     tight deadlines, and we have got a trial date
20
     so early, we need to do this quickly.
21
                If we're going to do expert reports,
22
     I think latest we can do them is November 2nd,
23
     and we have got to give our experts enough
24
     time to focus on the claims that are really
25
     going to be at issue.
```

Page 26 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** And so I really want to do this, you 3 know, our proposal again is by September 1 to 4 limit the number of claims to three per 5 patent, and so I would ask that you guys get back to us, you know, by next week with an 7 answer on whether or not that is acceptable because, again, I am not trying to be bullish here, but this is an issue that we would like 10 to get before this judge by the following week 11 if we can't resolve it by next week. 12 MR. PEASE: We'll give it some thought. 13 We will talk to our client. We'll give it 14 some thought, and we can discuss it more fully 15 next week. 16 MR. McCRUM: Okay. This is Ryan McCrum 17 again. 18 Let's move on to interrogatory 19 As you know, that interrogatory seeks 20 Sony's bases for denying certain paragraphs of 21 Vizio's trade, libel and disparagement claims. 22 Todd, in your letter from last night 23 you offered to explain or elaborate on Sony's 24 reasons for standing on its objections, and I 25 am interested in hearing what you have to say

Page 27 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 1 2 on that. MR. KENNEDY: I do have a couple of case 3 cites that I can give to you, and I think the 4 5 most efficient way is probably for me to give you the cites, and then you can review them 7 and, you know, see whether you agree that the interrogatory is improper. MR. McCRUM: Okay. Could you do me a 10 favor, e-mail them to me. I know we have this transcribed, but I don't know when we're going 11 12 to get the transcript, and I prefer to get the 13 right ones, rather than missing a number here 14 or there. 15 MR. KENNEDY: Sure, I'll do that as soon 16 as this conference is over. MR. PEASE: Hey, Ryan, this is Tom. 17 I 18 think I can give you a one-sentence 19 explanation of our position on it. 20 I don't know the cites off the top of my head. Todd can send them to us later. 21 22 In a nutshell our position is that 23 this interrogatory is drafted improperly as a 24 matter of law in that it seeks all the bases 25 with respect to all those different paragraphs

Page 28 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 1 relating to the trade, libel, disparagement claims. We have got case law support for 3 that. That's what Todd is going to send to you after this call is over. Although we're not obligated to do б so, you know, we're not unwilling to disclose 7 information relating to Sony's position with respect to those trade, libel and 9 disparagement claims. So it's now Friday. 10 you guys wanted to revise that interrogatory 11 to cut it down, make it more specific, you 12 know, by Monday or Tuesday, for example, we'd 13 be willing to answer that interrogatory, I 14 think as long as it's reasonable, within let's 15 say 14 days. So you don't have to answer that 16 yet, take a look at the cites Todd sends to 17 you, let us know if you agree and whether you 18 think it is something you could revise, but 19 our position is that it asks for so much 20 21 information, and it is so broad, you know, 22 it's the equivalent of many, many, many interrogatories, and as such we have case law 23 24 support that says we don't need to answer a

25

question like that.

```
Page 29
1
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
          MR. McCRUM: The objection really is to
3
     you think that it is actually more than --
     it's multiple interrogatories?
          MR. PEASE: I think that's a part of it.
6
     The overall scope, it's essentially asking us
     to lay out on paper, you know, our entire case
7
     with respect to many, many, many different
8
9
     paragraphs set forth in our Answer. You know,
10
     we looked into it, and there is case law that
11
     says that's not a proper interrogatory.
12
               But like I said, we are perfectly
13
     willing to disclose information concerning
14
     Sony's position relating to those Vizio
15
     claims, and if you can come up with something,
16
     you know, another more limited interrogatory
17
     on the same topics, we'd be willing to answer
     that within a limited period of time.
18
19
                You know, we're not going to say:
20
     You need to start counting the time period
21
     over again and give us 30 days. We could do
22
     it in less than 14 days.
23
          MR. McCRUM:
                        Okay.
24
                       That's all, just consider it.
          MR. PEASE:
25
          MR. McCRUM: We'll definitely consider
```

Page 30

- ** CONFIDENTIAL TRANSCRIPT ATTORNEYS' EYES ONLY **
- it. By representing that we'll consider it, I
- am not agreeing by any means that I think our
- 4 interrogatory has issues, especially given the
- 5 interrogatories that both parties have been
- 6 serving in this case relating to hundreds of
- 7 products and hundreds of patent claims and,
- 8 you know, hundreds of pieces of prior art and
- 9 things like that.
- I, quite frankly, I haven't looked
- at the case law that you're referring to, but
- I can think off the top of my head at least of
- four or five interrogatories served on both
- sides here that are in my view far more broad
- and far more demanding than this one, where
- this resistance to answer has not been raised
- or brought up.
- So I'll look -- I am glad to look at
- case cites that you have. I am glad to
- consider your proposal. I appreciate the
- 21 proposal. And we can get back to you, but the
- last comment on this is either now or maybe in
- your e-mail, Todd, if you could give me an
- indication as to in what ways you would like
- to see us narrow this because, you know, right

Page 31 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 1 now I am not certain what it is that you're 3 looking for, how you want us to change this, and I'd like some guidance from you folks if 5 we could get that. The last thing I want is to revise it, and then you guys come back to me and say, 7 8 "Well, you know, this isn't any better." 9 MR. KENNEDY: I am pretty confident that after you review these cases that you won't 10 need any further guidance. 11. 12 MR. McCRUM: Okay. 13 Anything more on that one? 14 MR. PEASE: Not from our end. MR. McCRUM: Why don't we move to 15 16 interrogatory No. 20. 17 As you are all well aware Sony served an interrogatory asking us to set forth 18 19 our invalidity contentions for each of the more than 100 asserted claims of each of the 20 21 10 asserted patents, and Vizio went through, 22 has analyzed a lot of prior art, selected the 23 references that it believes invalidate the 24 Sony asserted patents, provided detailed Claim Charts on a limitation-by-limitation basis, 25

Page 32 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 1 2 indicating where within those prior art references Vizio contends that each limitation 3 is found. And so we have now served interrogatory No. 20 seeking Sony's validity 6 7 contentions with regard to that prior art. 8 And you folks did not provide an answer. 9 Now I understand that you are now 10 agreeing to provide an answer by August 3rd, and I am curious as to what type of answer we 11 can expect because the interrogatory asks you 12 13 to go through and provide a Claim Chart and indicate for each limitation whether or not --14 15 what specifically limitations you allege are 16 not in each of these pieces of prior art, and your reasons why, and is that the type of 17 18 Claim Chart we can expect to receive on 19 August 3rd? 20 MR. PEASE: This is Tom. 21 Yeah, we are going to provide a 22 chart, and it is going to be I think comparable to the type of response that Vizio 23 provided, you know, on noninfringement. You 24 went through and identified the limitations 25

Page 33 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 1 that were, in your view, met by the accused 2 products. We're preparing a chart of similar 3 scope and content in response to this 5 interrogatory. 6 And I will ask, are you planning to supplement the corresponding Vizio 7 interrogatory before August 3rd to identify 8 additional references or withdraw references? 10 I don't know the answer to MR. McCRUM: that, Tom, but, I mean, we obviously dispute 11 the reasons why you didn't provide a response 12 when it was due. I mean, the way that we set 13 these out is any new references that we have 14 added to these charts that we have since 15 uncovered, we simply add another letter to the 16 chart and indicate what that prior art is. 17 And so there was no reason why we 18 19 shouldn't have received a response with regard to the references that we had originally 20 identified. So, you know, I don't expect that 21 22 we are going to be supplementing again by August 3rd. If you don't want us to, we'll 23 24 wait, you know --25 MR. PEASE: No, no, it's not that. It's

Page 34 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 1 just the last time around our responses to interrogatory No. 20 were due on the Monday 3 after the 4th of July weekend. Our offices were closed on Friday, July 3rd. Late in the 5 6 evening of July 3rd you served a supplemental response to our interrogatory 19, and we didn't have any explanation of what material had been added or taken away at that point. 9 There was no red line. And, in fact, I don't 10 think there has been a red line provided even 11 12 since then. 13 And based on your explanation, we're proceeding without the benefit of a red line. 14 And the response we're preparing, and we will 15 16 serve on August 3 -- I suppose we will serve it whether you supplement or not -- but if you 17 do supplement and do withdraw references, we'd 18 19 like you to point that out to us, you know, either in the supplement itself or by e-mail 20 or by some means, so that we're not providing 21 analysis of references that are no longer 22 being asserted by Vizio with respect to a 23 24 particular Claim Chart. 25 MR. McCRUM: We'll let you know if we

```
Page 35
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
1
     withdraw any, but moving forward, our plan --
     and our plan was, for the convenience of Sony,
3
4
     just to make it as easy as possible, when
     we're adding references we're literally just
6
     putting new letters in.
7
                So if we do supplement moving
8
     forward, we'll continue with that approach of
9
     just adding the new letters, so it's clear,
10
     you know. If the last supplement left off at
     letter C, any new references will start with
11
12
     letter D.
                The other comment I want to make is
13
14
     you folks have complained about our
15
     noninfringement contentions, and, in fact,
16
     asked for a meet-and-confer on that, and now,
17
     if I understand you correctly, your plan is to
     provide a response that is similar to, in the
18
19
     same format as our noninfringement
20
     contentions.
21
                So, you know, what is Sony's
22
     position on our noninfringement contentions?
23
     Is it your position that that type of response
24
     is adequate, or, you know -- we have asked
           Give us the identification of the
25
     vou:
```

```
Page 36
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
1
     limitations that are missing, and the
     interrogatory also asks for an explanation as
3
     to why Sony contends that they are missing.
4
5
     But it sounds like your plan is to just list
6
     the limitations that you contend are missing
     from the patents; is that correct, and if so,
8
     is Sony now of the position that that is an
     adequate response?
 9
1.0
          MR. PEASE:
                       This is Tom again.
                Number one, I think we should
11
12
     discuss Vizio's responses to Sony's
13
     interrogatories next week during the
     appropriate meet-and-confer for it, and you
14
15
     know, we're not going to play games here, you
16
     know, tit for tat.
                What we have done in the time
17
     allotted to us is go through and provide Claim
18
     Charts and identify what is missing.
19
     think additional information needs to be set
20
21
     forth, you know, we'll consider that as we go
22
     forward, but, you know, we're not going to tie
     one side's answers to the -- your side's
23
24
     answers to the responses that we give.
25
                We are going to discuss our position
```

Page 37 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 1 with respect to your noninfringement charts 2 3 next week. You know, those were served a lot earlier in the case. You know, we have a separate set of issues with respect to them 5 that we'll go through next week when we're 6 7 prepared to do so. This is Ryan. MR. McCRUM: I appreciate and understand that the 9 10 issues with regard to our respective discovery responses need to be dealt with separately, 11 12 but I also think that it would be extremely unfair and inconsistent, as -- you know, when 13 we have our meet-and-confer, to the extent it 14 goes forward, you are telling us that our 15 responses are inadequate, when -- if I am 16 hearing you correctly -- you're proposing to 17 18 do the same thing. So I just want to make sure we're 1.9 20 all on the same page here when we talk next 21 week, to the extent that goes forward. 22 To an extent you're MR. KENNEDY: comparing apples and oranges. Validity and 23 24 infringement are two completely different kinds of analysis. And the fact is that Vizio 25

Page 38 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 1 has a lot of information about how its own 3 products work, and that contrasts with validity where both sides have equal access to 4 5 the prior art. 6 So the kind of responses that you 7 expect from Sony could be different from the 8 kinds of responses that Sony legitimately 9 expects from Vizio on infringement. 10 Well, I quite frankly don't MR. McCRUM: understand how it is that much different. 11 It's -- you have got the set of claims, and 12 you are reading something on those claims, 13 whether it's a product or something disclosed 14 in the prior art, it's the same type of 15 16 analysis. So I don't agree that it's that --17 it is apples and oranges, as you suggest. 18 So we'll see what we get on 19 August 3rd, and we can talk about this more next week, if that's something that you folks 20 21 still want to move forward with. 22 MR. PEASE: Sounds good. 23 Is that everything you have? 24 No, we have got two more MR. McCRUM: issues I think will be relatively quick. 25

```
Page 39
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
1
2
     Third-party subpoenas. You indicate that --
3
               Todd, you indicated in your letter
     that you will be producing any information you
 4
5
     have on those with your next major production.
     You know, we take issue with that for a couple
7
     of reasons.
               Number one, we don't know when
 9
     you're going to make your next, quote-unquote,
10
     "major production," and number two, I am not
     certain what you mean by "major production."
11.
     So you know our position is that Sony should
12
13
     be providing any documents that it receives in
14
     response to those subpoenas, as well as any
15
     communications that Sony is having with
     these third parties, on a rolling basis as
16
     soon as they are received by Sony.
17
18
                I don't think that it's fair for us
19
     to -- for you to have these documents or
20
     communications and to, you know, wait to
21
     produce them when you're making,
22
     quote-unquote, "major productions."
23
                So we would ask that you, to the
24
     extent you have any of that stuff, you produce
25
     it to us immediately.
```

```
Page 40
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
1
          MR. KENNEDY: I think Peter probably has
3
     a better idea of when the next production is
4
     going to be.
          MR. KLIVENS: Ryan, actually a lot of
6
     that might have been -- this is a very minor
     point -- but I think we produced a document
7
8
     earlier, and then we reused that number.
     we need to reproduce that. It was a
10
     single-page document that was in our
11
     interrogatory responses --
12
          THE REPORTER: Wait, I'm having trouble
13
     understanding you.
          MR. KLIVENS: We have produced a
14
15
     single-page document with some interrogatory
16
     responses in June, and we accidentally used
17
     that number. We're going to reproduce that
18
     number again.
19
                In this letter I think we wanted to
20
     avoid confusion by saying "the next
21
     production," so we said "major." And the
     major one, we are preparing some more
22
23
     documents. It will be by the end of the
24
     month. So if you want to know, that's what it
25
     is.
```

```
Page 41
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
1
2
                       This is Ryan McCrum again.
          MR. McCRUM:
               Can we agree that moving forward
3
     with regard to third-party-produced documents
 4
5
     that they will be produced within a reasonable
 6
     time after receiving and processing them, and
7
     that we won't have to wait for some unknown
     time in the future to get them?
 9
          MR. KLIVENS: Yeah, I think "reasonable
10
     time" makes sense. That's agreeable.
11
          MR. PEASE:
                       This is Tom.
12
                That, I think, is this the approach
     we have taken, and we assume you guys will do
13
14
     the same.
15
          MR. McCRUM: Yeah, absolutely.
16
                And then the other thing is to the
     extent that you have any communications with
17
18
     these third parties, either by letter or
     e-mail, we would expect that those would be
19
20
     included with the production.
21
                Is that something that Sony is going
22
     to be producing as well?
          MR. PEASE: Subject to objections, sure.
23
24
                         This is Todd.
          MR. KENNEDY:
                Just to be clear, is that what Vizio
25
```

```
Page 42
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
2
     is agreeing to do?
3
          MR. McCRUM: Yeah, I mean, we haven't
 4
     subpoenaed anybody yet.
5
          MR. PEASE: This is Tom again.
               Your question went beyond that.
7
     was communications that you guys have had with
 8
     third parties. So if you have been in contact
     with AmTran or Media Tech or other companies,
     you know, if we're going to produce that kind
10
11
     of communication, we expect Vizio to do the
12
     same.
13
                       Well, you do -- you raise a
          MR. McCRUM:
     good -- you raise an important issue that I
14
15
     was going to -- and you'll see I have raised
16
     in one of my letters that I am going to be
     sending out today -- and that is with regard
17
18
     to e-mail communications, and, Peter, in one
     of our prior meet-and-confers you referenced
19
     an agreement between the parties not to
20
     produce electronically maintained e-mails, and
21
22
     our understanding is that Jim Wamsley, and I
23
     think it was Ed DeFranco had reached that
     agreement, at least orally, and we have
24
25
     been -- we have been proceeding under that
```

Page 43 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 1 It seems that Sony has been proceeding under that agreement as well 3 because we haven't seen any e-mail correspondence from the more than 20 listed 5 6 inventors on the patents at issue, or other e-mail correspondence for that matter, other than the ones you produced relating to the standards that were already in the personal 9 10 files of your people. 11 So I want to get -- I want to make 12 sure everyone is clear on where we stand on 13 this stuff. 14 Is the agreement that we are going 15 to be producing e-mails or not producing 16 e-mails? Our understanding is that we are 17 Is that Sony's understanding? not. 18 This is Tom. PEASE: 19 I actually need to get back to you I know there have been different 20 21 agreements for the different cases, and I 22 don't recall, sitting here, what agreements we 23 made specifically for this case, but we'll get 24 back to you very early next week on that. 25 Probably Monday.

```
Page 44
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
1
          MR. McCRUM:
                       Okay.
3
          MR. PEASE: Maybe even today, but I would
     expect we would get back to you no later than
 4
5
     Monday.
 6
          MR. McCRUM: You'll see it's also the
7
     subject of my letter that I'll be sending out
 8
     today, and I think the answer to your
     question, then, about whether or not the
 9
10
     parties are going to be producing, you know,
11
     e-mails and things of that nature will, you
12
     know -- it will be -- it will depend on what
13
     the answer to that is.
14
                And our position is that we have
     reached an agreement regarding e-mail
15
16
     correspondence. And, like I said, I think
17
     that -- we thought that agreement was
     reflected in the fact that we had seen hardly
18
19
     any e-mails from Sony as well.
          MR. KLIVENS: One last point.
20
                                           There are
21
     e-mails that have been produced, in terms of
22
     negotiations with other parties regarding the
23
              We have gotten a lot of those.
     patents.
                        Right, I don't know, Peter,
24
          MR. McCRUM:
25
     are those e-mails that were -- as you
```

Page 45 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** 1 mentioned in the last meet-and-confer, were 2 those e-mails that were printed out and that 3 were in people's files, or did you guys go to 5 the electronic files of those people and 6 produce those? 7 MR. KLIVENS: We'd have to check. We can 8 get back to you. MR. MILLER: Peter, speak up a little 10 bit, please. 11 MR. PEASE: We'd have to check on that, 12 and we can get back to you in the context of 13 getting back to you on Monday, as Tom said 14 already. 15 Okay, but as far as, you MR. McCRUM: 16 know, e-mails in electronic files like that 17 from inventors, we haven't seen any of that. 18 And you don't disagree with that, do you, 19 Peter? 20 MR. KLIVENS: No, I don't disagree with 21 that. But that's in large part because many 22 of these are quite old. 23 MR. McCRUM: Let us know what your thoughts are on that next week, and we can 24 revisit the issue about whether or not these 25

Page 46 ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY ** things do, in fact, need to be produced, but 3 with that said, I mean, to the extent that you have correspondence in non-e-mail form, 4 letters and things like that, then we would 5 6 ask that those obviously be produced. 7 MR. PEASE: Okay. Is that everything? MR. McCRUM: We have got one more thing, 9 which is the Westinghouse documents. And, 10 again, Todd's letter from last night indicated 1.1 that Sony has now produced all the documents 12 requested by Vizio from the Westinghouse 13 litigation, and I didn't see a production 14 letter. Maybe I missed it. Did you guys send 15 16 one out? MR. KLIVENS: I think it went out on the 17 Is that yesterday? You should have it 18 19 by now. I think we have it. I think 20 MR. McCRUM: we just got it today. I touched base with 21 Steve during the meet-and-confer here. He 22 said we have got something come in today, but 23 I didn't see a production letter that went 24 25 along with it.

```
Page 47
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
1
               You know, I wasn't aware of that
     until today, but obviously we haven't had a
3
     chance to look at that to see what is in
     there, but can you give us a sense of what is
5
 6
     in there?
               Does it include all the discovery
8
     requests and limited to nonconfidential
     information, or have you now obtained the
     consent of Westinghouse to produce
10
     confidential discovery responses?
11
          MR. KLIVENS: This is Peter.
12
                It contains confidential and
13
     nonconfidential. We did obtain consent
14
     quickly once we did it, as we said we would.
15
          MR. McCRUM: Okay. It includes -- so it
16
     has got discovery responses, and to the extent
17
     there were any expert reports or anything,
18
     those are in there as well?
19
20
          MR. KLIVENS: There were no expert
     reports in that litigation.
21
          MR. McCRUM: All right. We will take a
22
23
     look at those.
          MR. KENNEDY: Ryan, this is Todd.
24
25
     wanted to clarify, you should have received
```

```
Page 48
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
1
     that production cover letter via e-mail on
2
     Wednesday the 15th at about 9:20 p.m. Pacific.
3
          MR. McCRUM: Okay. I must have missed
4
     it. I didn't see it come across the airwaves.
5
     Who was that from? From you or Peter?
 6
          MR. KLIVENS: Actually, from
     Heather Belville.
          MR. CORR: Okay. This is Steve Corr.
 9
     Just to be clear, the disk I received today,
10
11
     Peter, is the disk that contains those
12
     materials?
          MR. KLIVENS: That's correct.
13
                                           There's a
     few other things on there too, but that's the
14
15
     Westinghouse stuff.
16
          MR. CORR: Okay.
17
          MR. McCRUM:
                        This is Ryan.
                I think that's everything that I had
18
19
     on our agenda for the day.
                (The Meet and Confer was
20
21
                concluded at 12:53 p.m.)
22
23
24
25
```

```
Page 49
       ** CONFIDENTIAL TRANSCRIPT - ATTORNEYS' EYES ONLY **
                 REPORTER'S CERTIFICATE
3
                            OF
              CERTIFIED SHORTHAND REPORTER
     I, THE UNDERSIGNED CERTIFIED SHORTHAND
8
     REPORTER, IN AND FOR THE STATE OF CALIFORNIA,
     DO HEREBY CERTIFY: THAT THE FOREGOING
10
     PROCEEDINGS WERE TAKEN BEFORE ME AT THE TIME
11
     AND PLACE THEREIN SET FORTH, AT WHICH TIME THE
12
     WITNESS WAS PUT UNDER OATH BY ME; THAT THE
13
     TESTIMONY OF THE WITNESS AND ALL OBJECTIONS AT
14
     THE TIME OF THE PROCEEDINGS WERE RECORDED
15
     STENOGRAPHICALLY BY ME AND WERE THEREAFTER
16
     TRANSCRIBED UNDER MY DIRECTION; THAT THE
17
     FOREGOING IS A TRUE RECORD OF THE TESTIMONY
18
     AND OF ALL OBJECTIONS MADE AT THE TIME OF THE
19
20
     PROCEEDINGS.
     IN WITNESS WHEREOF, I HAVE SUBSCRIBED MY NAME
21
22
     DATE: 7/29/09
23
24
     LESLIE L. WHITE, CSR NO. 4148
25
```